



Less cost

More revenue

 \swarrow

😔 Health

Europe

Challenge

 Irish Life is an insurance company that wanted to grow deeper brand engagement by helping their community live healthier lives. Let our experts guide you in detail. Drop us mail at <u>info@loylogic.com</u>.

- The MyLife app is a companion healthy living app where health goals can be tracked.
- New user retention and longer-term engagement can be challenging so users need help in nudging healthy behaviours in the right direction.

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Solutions

- The creation of healthy lifestyle challenges allowed members simple and exciting ways to lead a healthier lifestyle across the year.
- A personalized healthy challenge is designed (i.e. Marathon run) and participation is incentivised with points and also a chance to win a top prize (i.e. Apple iWatch).
- Challenges are easy to find and instantly activated from the MyLife app.
- Points are fulfilled as soon as the challenge criteria is met and selected prize winners are notified in-app with a claim code that can be redeemed in the app native reward shop.



Results

Higher engagement:

 a. Challenge participation: 60%+.
 b. Reward Redemptions: 30%+.

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